

OUTLET

The Official Reece Customer Update

What a year!

As 2011 shuts up shop, it's incredible to look back at a year of change.

Globally, we witnessed incredible events in the Middle East. We saw a Royal Wedding. Even if we tried not to! Closer to home we were rocked by the devastation of the Christchurch Earthquake, and as the rebuilding continues our hearts and thoughts continue to go out to the families and friends of everyone affected. In contrast, we felt the elation of the All-Blacks winning the Rugby World Cup and the country erupting into one huge celebration.

It's certainly been an eventful year. We end it by sending you and your families our best wishes for Christmas and the New Year. We hope you spend it happily and safely with people you love, and we thank you for your support and loyalty over the past year.

We really look forward to 2012 and the chance to work for you again.

A grand performance

Reece Footy Tipping Competition Winners

We've blown full time on another year of tipping, and this one we will never forget. The All Blacks heart-stopping 8-7 win over France ended six weeks of the biggest party New Zealand has ever seen and then pretty much started another one.

The New Zealand Warriors made it to the biggest battle of the year and although they didn't walk away with the silverware, they reaffirmed they're a team on the rise, displaying skills and speed that made them competitive until the very end - much like our Footy Tipping mystery customer, who blazed his way through the season, topping the table every week, until a late stumble saw him end up taking 3rd place. We can now reveal who he was, and who pipped him at the post in this, our final look at the year's winners.

Congratulations

The National winner, Craig Fuller, who won a Milwaukee power tools voucher worth \$2500, a Samsung Series 5 50" Plasma TV and a Panasonic Full HD Blue Ray Home Theatre.

Second was Pat McHugh winning a Milwaukee Power Tools voucher worth \$1500 and Canon IXUS 105 S Digital Camera.

In third place, was our mystery man, Jason Duffin, winning a Milwaukee Power Tools voucher worth \$1000.

Fourth was David Pallett winning a Milwaukee Power Tools voucher worth \$500

And finally, fifth was Neil Bassett winning a Canon IXUS 105 S Digital Camera.



Don't let your books back up

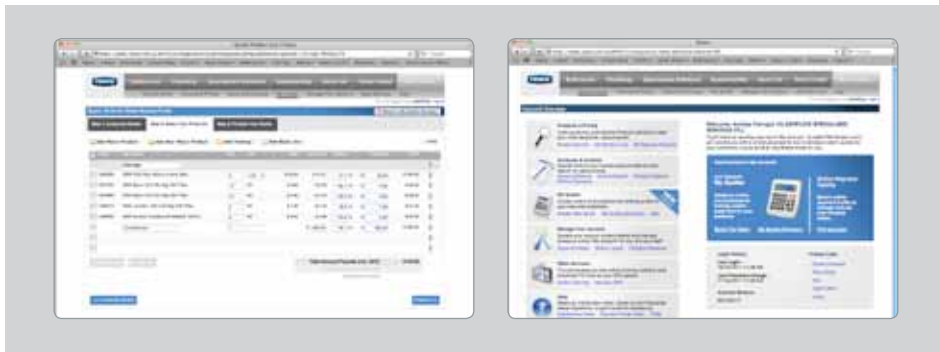
My Account and how it works

The worst overflow for a plumber can be his own accounts system! But it will all flow perfectly when you register for the Reece My Account system. Introduced earlier this year, it's an online tool that gives you 24/7 access to your account information and the ability to track your monthly invoices. You can update your contact details anytime and create additional logins for your staff so you're all singing from the same accounts book.

There's even on-line training modules to help you learn more about the different Reece products in your own time, as well as an option for creating product lists to help you prepare quotes quickly and efficiently. The pricing on the My Account system is also live, so your list

is automatically updated with any price changes. When your list is done, you just email it as a PDF to your local branch and it's an instant order. And as more and more plumbers have registered during the year, we've adapted it further to include a My Quotes function, allowing you to tailor your own customised quotes including your business name, client details, your selected Reece products, other general supplies as well as labor costs.

The My Account system means your accounts and quotes can be created on the move. No more glove box full of invoices, orders and scraps of paper. Just a smooth, slick, on-line folder that holds everything you need and keeps you on the ball. All the details you need are at reece.co.nz/myaccount



We grew a little too

Our network grew again with the addition of two new stores, one earlier in the year in East Tamaki, then just a few weeks ago at Mount Wellington.

We look forward to even more growth next year and ensuring we're in all the places you need us most.

East Tamaki
50 Harris Rd, East Tamaki 1701
Ph: 0-9-921 0450
Manager: Craig Hood

Mount Wellington
40B Morrin Rd, Mt Wellington 1072
Ph: 0-9-572 80663
Manager: Glen Ayson

TRY, TRY AGAIN

Winners in the Reece Tool Sale Try & Win competition.

Tries were flying left, right and centre for six weeks straight during the spectacular Rugby World Cup. So we thought our Tool Sale Try & Win competition was right on the money.

All you had to do to enter was buy any Rothenberger product valued at \$100 or more between 1 June and 31 August.

Four lucky winners who each received an incredible Rugby World Cup package which included return airfares to beautiful Wellington, one nights accommodation and their very own seats to see the All Blacks take on Canada. And Try & Win they certainly did! The All Blacks put on an emphatic display defeating Canada 79 – 15 and scoring 12 tries in the process.

Our congratulations go to:

- Ross Collins-Wright
- Sam Lay
- Greg Jones
- Bill Whitelegg

We hope you enjoyed the match, and continue to enjoy your premium quality Rothenberger product.

